

Spotlight: Manufacture Representative

Morris Kruemcke

After thirteen years of experience as a project engineer and a manager of a construction company, Morris started as a rep for Dearman pipe clamps. Twenty years in the field has resulted in his product line expanding to include welding, pipe cutting and alignment companies.



Kruemcke currently represents Walhonde Tools, ESCO, Mactech, Lenox cameras, and CDI torque wrenches. He has two other reps working with him, Ronnie Lajaunie and Ronnie Eanes. Together they provide service to Texas, Louisiana, Mississippi and Oklahoma. He was the number one rep for Weld Tooling for 5 years and ESCO for three years. He is looking to have another good year.

His hobbies are motorcycling and fishing. Last year, he set the new motorcycle elapsed time record for the continental United States. In August, he plans to compete in the Iron Butt motorcycle rally. Congratulations and thanks Morris, for all your hard work!

Walhonde Pipefitter™ Used At The Palo Verde Nuclear Station

Walhonde recently made a shipment of Pipefitter tools to the Palo Verde Nuclear Power Station. Bechtel Construction will be using them on their Steam Generator Replacement Project lasting until December 2005. It is the largest nuclear energy generating facility in the United States, located about 50 miles west of Phoenix in Tonopah, Arizona. The facility is on about 4,000 acres and employs approximately 2,500 people.



Oil Sands continued...

Upgrade Expansion 1 (UE1) Project in Fort McMurray. Both contacted us to supply them with orders of our patented pipe clamp, the Walhonde Pipefitter™, covering pipe sizes 4" through 24". Feedback has been very positive.

Source: Alberta Economic Development / www.alberta-canada.com

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Walhonde Tools, Inc.
TUBE & PIPE ALIGNMENT TOOLS

Serving the heavy industrial construction industries nationally & internationally

Reporter

Northrop Grumman Ship Systems Reduces Weld Repairs with Walhonde Pipefitter™

John Whittington, Sector Trade Manager of Pipe Shop with Northrop Grumman Ship Systems at Avondale, Louisiana, stated that the recently completed Polar Hydraulic Pipe Project had been a success. The company was able to reduce the number of weld repairs from 28% to 4% and our pipe clamp, the Walhonde Pipefitter™, was instrumental in this substantial quality control improvement.

Walhonde manufacturing representative, Morris Kruemcke and Gary McClure, inventor, met with Northrop Grumman officials in their New Orleans parking lot to demonstrate the advantages of using the Walhonde Pipefitter™, patented tools, at their facility. Sometime later, thirty-four (34) Pipefitter™ tools were purchased and used effectively.



NGSS Avondale Operations

Walhonde Pipefitter™ tools are also being proven by other shipyards in the USA, Japan and South Korea. Representatives are encouraged to seek orders from shipyards in their area. As always, Walhonde offers manufacturer representatives support as needed.

theWalhonde

On The International Scene

Exporting Award Presented to Walhonde

West Virginia Governor, Bob Wise presented Walhonde's Sales and Marketing Manager, Mark Kiser with a Governor's Commendation Award for its first sale of Walhonde

Pipefitters to the DAE WOO Shipbuilding company in South Korea. Governor Bob Wise commends the company for its willingness to expand into international markets and its ability to offer quality products to its global customers.



Canadian Exports

AECON Industrial

In January, we made our first shipment of 2.5", patented Walhonde Wallbangers™ to AECON Industrial in Cambridge, Ontario, Canada. This was their first time using our products. The Boilmakers on a job recommended ordering Wallbangers. They found us on the internet and gave us a call. Gerry Grummett, purchasing manager, said the tools worked out great.

Website: www.aecon.com



2.5" Walhonde Wallbanger™ on a waterwall panel

Ramtorc Tools, Inc.

Ramtorc Tools, Inc., located in Richmond, British Columbia, Canada, is an industrial tools & equipment company providing rental and sales to the forestry, mining, construction and shipbuilding industries. The patented Walhonde Wallbanger™ has been recently used successfully on shutdowns at the Prince George Pulp & Paper Mill in northern B.C. and also at the Georgia Pacific Clatskanie Mill in Oregon according to Lionel Marleau in purchasing. Website: www.ramtorc.com

Oil Sands Project in Alberta, Canada

Alberta has massive deposits of oil sands, a mixture of sand, clay, water, and bitumin - a black, asphalt-like hydrocarbon as thick as molasses. These deposits, which account for the majority of the province's crude oil reserves, are located in three regions: Athabasca (Fort McMurray region), Cold Lake (north of Lloydminster), and Peace River.

Contractors, Fluor and Kellogg Brown & Root are both working at the Syncrude
continued on page 4...

Walhonde Tools has supplied the industry worldwide with the most innovative technology for aligning tubes and pipe for welding. Many contractors and in-house maintenance groups are benefitting with increased productivity, improved quality control and enhanced safety.



Coker 8-3/CO Boiler at the Syncrude UE1 Project in Fort McMurray, Alberta, Canada. The Walhonde Pipefitter is being successfully used by Fluor & KBR



Our distributor in South Korea, Jin Heung Tech Co., LTD., demonstrating the Walhonde Pipefitter at the DAE WOO Shipbuilding facility



The Walhonde Staff Ready to Serve You.

Front Row, left to right: Jane McClure & J. Kay McClure. Back Row, left to right: Mark Kiser, Mark McClure, Gary McClure & Matt McClure

New World Record

Arc Welding Specialist, Inc., a contractor based out of Steamboat Springs, Colorado, performed a 3-week outage in 72 hours, setting a world record according to Chapman Geer, President. The work was performed at the Desert Power Bonanza Plant in Vernal, Utah. They took out the north wall and south wall, 41 foot sections of 3" waterwall and welded it back utilizing the Walhonde Wallbanger™.

Bush Administration Officials Honor Walhonde

Senior Bush Administration Officials Jacqueline Hayes-Byrd, Executive Director of the Global Diversity Initiative, and Timothy Thompson, Executive Director of the Global Trade Partners U.S. Commercial Service spotlighted Walhonde Tools, Inc. with the U.S. Commerce Department's Export Achievement Certificate. The Export Achievement Certificate recognizes small- and medium-size businesses that have benefited from U.S. Commercial Service export services to make their first export sale or enter new markets.

"I applaud Walhonde Tools for their new-to-market sale. Companies like this one shows that women entrepreneurs are a major force in our economy," said Hayes-Byrd. "Walhonde Tools and other women business owners are creating jobs, growing the economy, and providing products and services that improve the quality of life for all Americans."

Walhonde was successful in selling the Walhonde Pipefitters™ to the DAE WOO Shipbuilding Company in South Korea.

